

JLH

28/07 to 16/08





### **PLANNED** VS **DELIVERED**

	Link Clicks	СРС	Investiment
PLANNED	2,408	€ 1.18	€ 2,000
DELIVERED	2,883	€0.69	€ 2,000
CHANGE (%)	+ 20%	- 42%	-

The number of link clicks was 20% higher than was planned while the CPC was 42% cheaper than the average planned.



## **BREAKDOWN** BY **COUNTRY**

	Link Clicks	<b>CPC</b> Cost per Click	<b>CTR</b> Click-Through Rate	Investiment
	2,124	€0.66	1.62%	€1,400
<del>                                      </del>	759	€0.79	1.21%	€600
FULL CAMPAIGN	2,883	€0.69	1.53%	€ 2,000

Ireland has got the best performance by achieving the highest number of link clicks and the lowest CPC.



	Link Clicks	<b>CPC</b> Cost per Click	<b>CTR</b> Click-Through Rate
Mr. Clan Kennedy Orthopaedic Surgeon Croom Orthopaedic Hospital	1,042	€0.66	1.92%
Video 1*. Click here to see the post.	736	€0.64	1.21%
Elmear Breen Clinical Nurse Manager 2 Croom Orthopaedic Hospital	142	€0.65	1.37%

## THE BEST ADS PERFORMANCE IN



These 3 ads have got the best results in Ireland. The total number of link clicks from them represent 90% of the total that came from Ireland.



	Link Clicks	<b>CPC</b> Cost per Click	<b>CTR</b> Click-Through Rate
Video 1*. Click here to see the post.	586	€0.78	1.92%
Video 4*. Click here to see the post.	60	€0.63	1.21%
Mr. Cian Kennedy Orthopaedic Surgeon Croom Orthopaedic Hospital	57	€0.92	1.37%

# THE BEST ADS PERFORMANCE IN

These 3 ads have got the best results in England. The total number of link clicks from them represent 93% of the total that came from England.

### **RECOMMENDATIONS** FOR NEXT CAMPAIGNS

- Investment: try to set up the definitive budget for the campaign as soon as it gets started once each big change such as budget adjusts might make the tool restarts the learning process about the audience it needs to reach.
- Landing page: any campaign that takes the user to a landing page needs to have a page that is clean, user friendly and imagined to convert who came from the campaign.
- Narrowed audiences: if a campaign has a smaller potential reach, consequently it will impact some metrics such as clicks on the link to go to a specific landing page but at the same time, this strategy usually reaches a higher qualified audience with more potential to be converted wherever it is.

